

Wuxi Lingshan Juna Paramita Hotel

An amazing location in a unique environment!



Wuxi, November 6, 7 & 8, 2024



makes IPEM going further, deeper & wider

*IPEM China gathers the global Investment community and extends its benefit to **Corporates & GP's Portfolio companies!***

A bridge between Europe, Middle East and Asia!

In a changing world, let's step into new challenges & opportunities!

Get ready for a vibrant learning expedition and long term perspectives!

What does IPEM China bring you?

Develop cross-border partnerships and investment opportunities!

Connect with all the stakeholders in the investment value chain!

LPs

- Explore new investments opportunities,
- Meet global GPs.

GPs

- Raise global capital (Institutional investors, Family offices, CVC),
- Discover new investment strategies, leverage your European assets by entering into the Asian market,
- Meet international Partners (Co-GP, Co-investment),
- Develop your portfolio companies.

Corporates

- Develop your business,
- Upgrade your value due to your international expansion,
- Meet both European and Asian investors,
- Meet local business accelerators.

Advisors

- Meet a high targeted audience of potential clients coming from the entrepreneurial sector & the Investment industry.

With the effective participation of Jean Pierre Raffarin



Jean-Pierre Raffarin
Former Prime Minister of France
Chairman of FPI



I chair IPEM China 2024 and will lead the delegation of European companies to China to meet Chinese national and regional governments, global investors as well as private partners in order to learn how to penetrate and develop activities and investments in one of the most vibrant world's economy.

Global investors and entrepreneurs are keen to share respective areas of expertise and investment strategies in various sectors, such as Biotech, GreenTech, AI, Equipment, Robotics, new energy, Healthcare, to name of few. I am convinced that IPEM China will offer great opportunities to boost

cross-border investments at a time when Mr. Prime Minister Li Qiang has announced, during the World Economic Forum of January 2024, the strong will of the President Xi Jinping to open China to foreign investments and encourage international cooperation.

Moreover, we will have the privilege this year to celebrate together the 60th anniversary of the establishment of bilateral diplomatic relations between France and China, by the General de Gaulle.



IPEM CHINA WILL OFFER GREAT OPPORTUNITIES TO BOOST CROSS-BORDER INVESTMENTS



Gilles Barissat
Chairman & Founder
IPEM

I have been working in China since the very beginning of my career as an entrepreneur. Over the years, I have developed several exhibitions and conferences in Shanghai and Beijing and strong & friendly relationships with my Chinese counterparts.

China is, of course, most promising in terms of business, one of the most promising economies for growth and development as well as innovation in the world.

Needless to say, like everywhere business goes hand to hand with confidence, respect, and cultural understanding.

Today, the PE community has an important role to play in showing the world that cross-border investments could strongly contribute to creating a more sustainable world for our future. The private equity community is keen to be part of the energy transition by investing in healthcare, green energies, education, biotech, green infrastructures, and any kind of innovative solutions. IPEM China is a great opportunity to elaborate partnerships between Europe, Middle East and Asia.



Dr. Li Na
Partner & CEO
IPEM China

After completing my PhD in AI in France, I transitioned into technology investments in China in 2017, a period marked by significant upheaval for private equity investments, especially for USD fund managers like KKR, Blackstone, Hillhouse Investment, TPG, and Sequoia Capital etc... However Europe has garnered growing interest from a burgeoning Chinese investment community since COVID-19, ushering in a new era brimming with opportunities and arising from these pivotal changes and challenges.

China boasts over 12,800 PE and VC fund managers, with a combined AUM exceeding 3.74 trillion USD, positioning China as a leader in the Asian investment community. The success of US investments in China over the past decades highlights the enormous potential within the country. Today, Chinese industry leaders, investors, and fund managers are eager to continuously collaborate globally, extending their interests to Europe and the Middle East. This has led to a surge in synergies among Asia, the Middle East, and Europe!

IPEM China is dedicated to building a robust bridge through bicultural and professional knowledge, skills, and networks. Our mission is to connect Europe with Asia, facilitate learning expeditions, ease market entry into China, and drive successful deals!



Asia led by China, a vibrant PE market environment

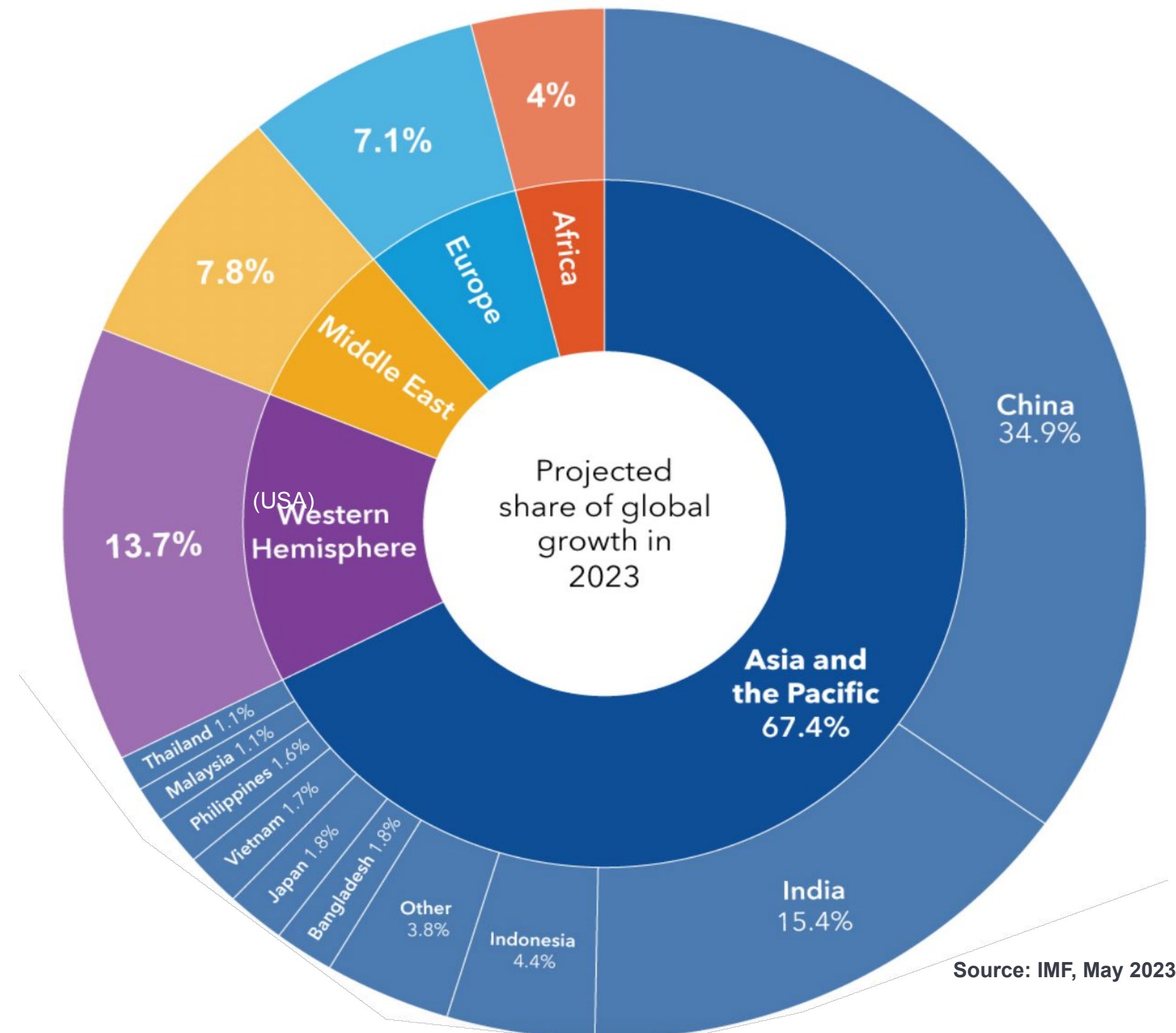
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Cross border foreign investment CALL from Xi Jinping

"China remains faithful to its policy of openness" affirmed the Prime Minister Li Qiang. "We welcome with open arms investors from all countries, to whom we will ensure equal treatment."

— World Economic Forum of January 2024

PROJECTED CHINESE GLOBALGROWTH SHARE: 35%



Source: IMF, May 2023

Supportive international associations



MINISTÈRE
DE LA TRANSITION
ÉCOLOGIQUE
ET SOLIDAIRE



**FRANCE
INVEST**



上海国际股权协会
Shanghai Private Equity Association



BVA
BELGIAN VENTURE CAPITAL &
PRIVATE EQUITY ASSOCIATION



invest
austria



Swiss Private Equity & Corporate Finance Association
Schweizerische Vereinigung für Unternehmensfinanzierung
Association Suisse des Investisseurs en Capital et de Financement



1989 • 35 ans • 2024
FPI
FONDATION
PROSPECTIVE
INNOVATION



EMEA
CAIA
ASSOCIATION



AIFI
Associazione Italiana del Private Equity,
Venture Capital e Private Debt



SPAINCAP
Capital por un Futuro Sostenible



Bund
Institutioneller
Investoren **bii.**



AVCA The African Private
Capital Association



BVK
German Private Equity and
Venture Capital Association e.V.

Who will attend and exhibit at IPEM China?

500+ decision-makers

belonging to the international cross-border investment sector, of which 230 firms, including:

20%

EUROPEAN

80%

ASIA + MIDDLE EAST

Among them, some qualitative gamechangers:

80+

FUND MANAGERS

50+

INVESTORS

50+

CORPORATE & PORTFOLIO COMPANIES

40+

ADVISORS AND BUSINESS SERVICES

20+

GOVERNMENT INSTITUTIONS

Snapshot of Asian participants



Snapshot of Asian participants

IDG Capital

CDH
鼎晖投资

CICC
中金公司

HILLHOUSE

厚朴
HOPU

matrix
PARTNERS CHINA
经纬中国

洪泰基金 Aplus

创世伙伴
CHINA CREATION VENTURES

北京国有资本运营管理有限公司
Beijing State-owned Capital Operation and Management Company Limited

SDIC 国投创新

WARBURG PINCUS
华平投资

ZhenFund
真格基金

极光创投
northern light
VENTURE CAPITAL

弘毅投资
HONY CAPITAL

深圳市创新投资集团有限公司
SHENZHEN CAPITAL GROUP CO., LTD.

Snapshot of Industrial Corporates



What makes IPEM China unique?

SHARE & INTERACT

Summits & Roundtables



VIP closed-door meetings



EXHIBITING & DEALMAKING

Breakout sessions



Meeting Suites



CONNECT WITH PEERS

Networking activities



VIP dinners and leisure activities



Programme of conferences & networking

Agenda at a glance



November 6th, 2024

Shanghai airport/ Wuxi train station
Pick-up to
Wuxi Lingshan Juna Paramita Hotel

Hotel registration	Check-in
14:00 - 18:00	IPEM China foreign delegation arrival Welcome drink with the IPEM China team
	Free time
18:00 - 21:30	IPEM China Official reception & VIP Dinner

November 7th, 2024

07:45 - 09:00	Networking Breakfast seminars					
09:00 - 09:20	Opening Keynotes Jean Pierre Raffarin Opening keynote					
09:20 - 10:20	Chinese and French Ministers and national governments Coffee break					
10:20 - 10:50	The Chinese Vision of cross border investment > Removing the barriers					
10:50 - 11:40	Cross border success stories Feedback from 20 years of experience					
11:40 - 12:30	Key to success and best practice exchanges New entrants to the market					
12:30 - 13:45	Networking lunch in the exhibiting area					
14:00 - 18:00	<table border="1"> <tr> <td>Summit 1</td> <td>Breakout session</td> <td rowspan="2">1to1 meetings Exhibiting area</td> </tr> <tr> <td>Summit 2</td> <td>Thematic workshop</td> </tr> </table>	Summit 1	Breakout session	1to1 meetings Exhibiting area	Summit 2	Thematic workshop
Summit 1	Breakout session	1to1 meetings Exhibiting area				
Summit 2	Thematic workshop					
19:00 - 21:00	Networking dinner					

November 8th, 2024

07:45 - 09:00	Networking Breakfast seminars		
09:00 - 09:40	Summit 3	Breakout session	1to1 meetings Exhibiting area
09:40 - 10:10	Coffee break		
10:30 - 12:30	Summit 4	Breakout session	
	Thematic workshop	Thematic workshop	
12:30 - 13:30	Networking lunch in the Exhibiting area		
14:20 - 17:00	Summit 5	Thematic workshop	1to1 meetings Exhibiting area
		Thematic workshop	
	VISITS on demand		followed by a closing drink at 18:00

PRODUCT CATALOGUE

Elevate your networking and visibility!

- Pass
- Booth / Private Lounge
- Breakout session
- Sponsorship (on demand)

Pass

Visitor Passes

1 Pass

€ 2800
ending July
20th, 2024

second Pass

€ 2000
ending July 20th,
2024

**Final
price**

€ 3,200

Includes access to:

1. Conferences,
2. Exhibiting area,
3. Pre-booking meetings database,
4. Two nights at the 5-star hotel,
5. Shanghai Airport - hotel round trip pick-up,
6. Lunches + VIP dinner.

Booth / Private Lounge/ Breakout sessions Passes

**1
Pass**
€ 1,295

**3
Passes**
€ 3,000

**5
Passes**
€ 4,500

Book a Booth / Private lounge (Fully equipped)

15m²

Open + wall

€ 9,800*

25m²

Open + closed meeting room

€ 16,250*

35m²

Open + 2 closed meeting rooms

€ 20,000*

*Price does not include Individual Passes

*Pass price: see page 15

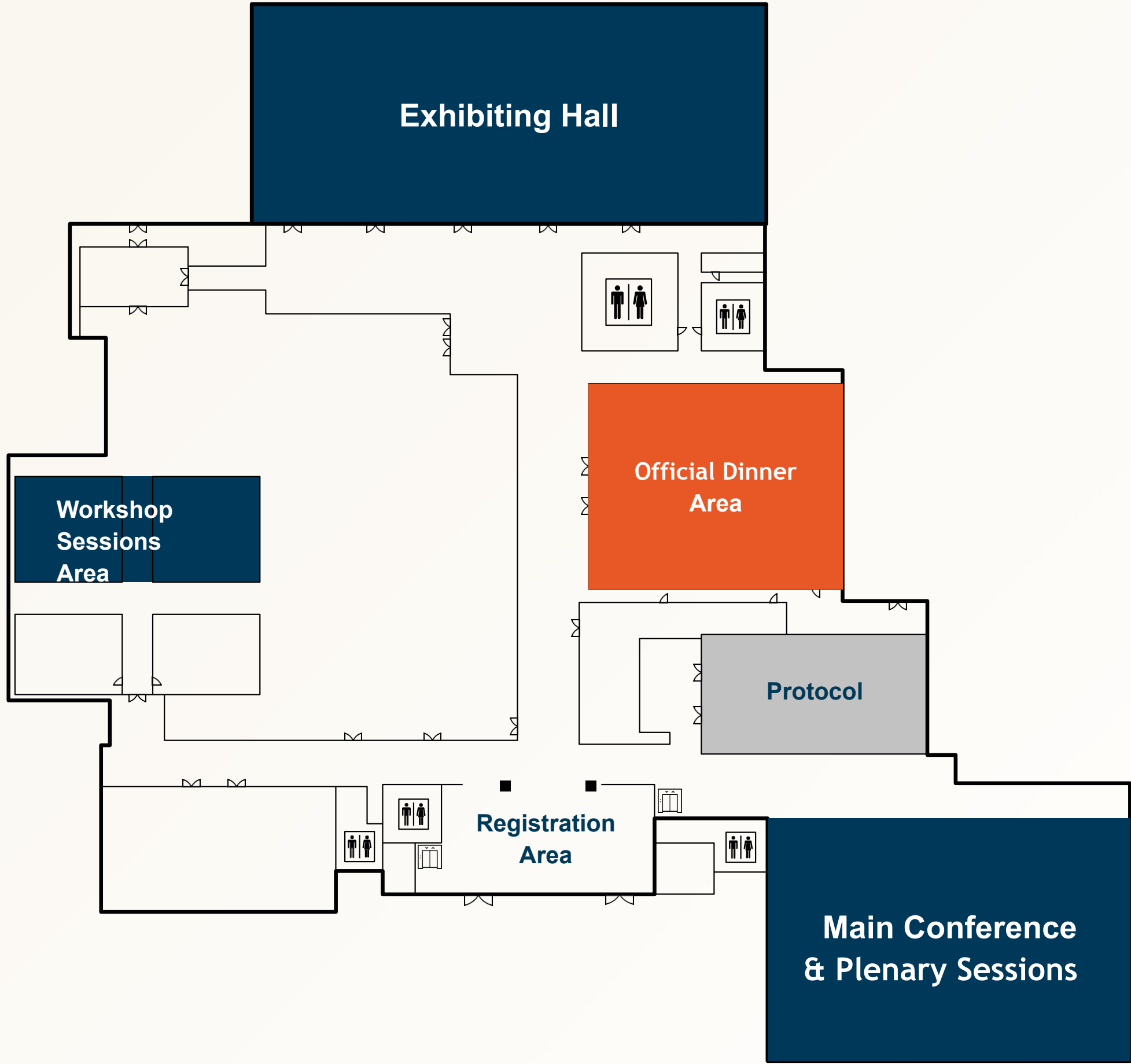
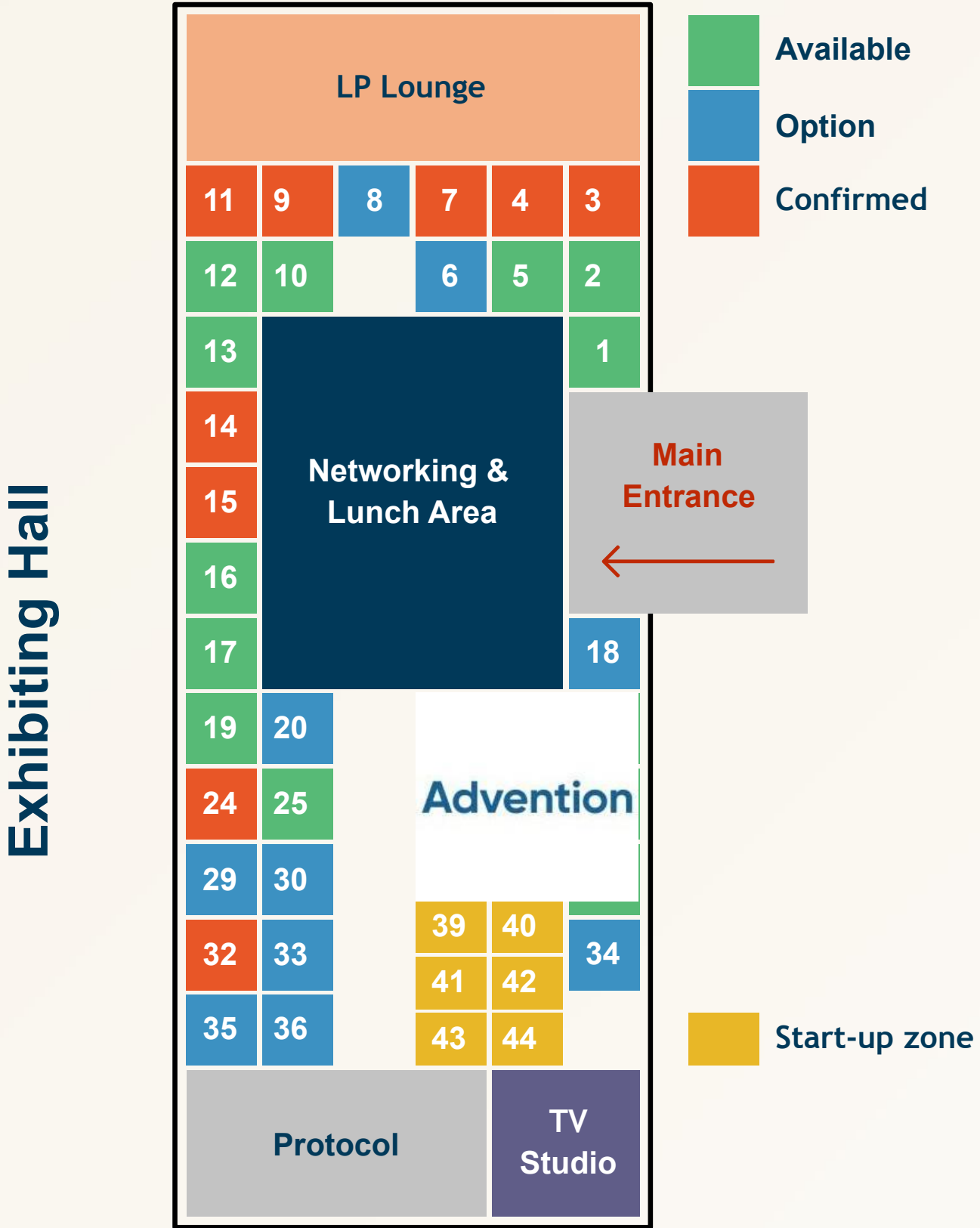


You will benefit from:

- ◆ **An « Industry partners» visibility**
 - Logo in the IPEM China website,
 - Logo in the conference programme,
 - Logo in the catalogue of the event,
 - Logo in App to book your meetings in advance,
 - VIP closed door meetings.

Book a Booth / Private lounge in the networking area

Floorplan



Book a Private Breakout session

- Included in the official programme of conferences, benefit from a targeted audience and an exclusive visibility.
- During the Breakout session, we will welcome high targeted audiences (50 pax). This session offers a unique opportunity for an in-depth dialogue encouraging the exchange of ideas and collaboration on topics of common interest.



€ 12 000*

*Price does not include Individual
*Passes: see page 15

You will benefit from:

- ❖ **2 hour thematic session dedicated to the theme of your choice, followed by Q/A**
- ❖ **A « content partner » visibility:**
 - Logo in the IPEM China website,
 - Logo in the conference programme,
 - Logo in the catalogue of the event,
 - Logo in the event App,
 - Promotional brochures/flyers distributed in the room,
 - VIP closed door meetings.

Sector highlights

Intelligent
Manufacturing

Healthcare

Artificial
Intelligence

Deep Tech

Green Tech

Complex
Materials

Green Energy

Food Tech

Aeronautics

Among our speakers



Jean Pierre Raffarin
Former Prime Minister
Chairman of the Fondation
Prospective & Innovation (FPI)

-
France



Alain Godard
CEO & Founder
European Fund for Digital
Sovereignty

-
Switzerland



Alban Neveux
CEO & Founder
ADVENTION

-
France/Germany/Belgium



Charles Edouard Bouée
CEO & Founder
ADAGIA

-
France/UAE

Among our speakers



Ferdinando Nani Falco Beccalli
Chairman & CEO
FALCO Partners group
-
Switzerland



Marco d'Amore
CEO
ORCOM
-
China



William MA
Global Chief Investment Officer,
CFA, CAIA,
Grow Investment Group
-
China/UAE



François Xavier Copé
CEO & Founder
First Bridge
-
Hong Kong : Luxembourg

Thank you!
谢谢！

